The Hazmat Compliance Pocketbook ... "It's Like Having A

aintaining a relentless focus on safety and compliance, while keeping expenses under control, is a management challenge for companies like Quality Carriers, North America's largest bulk transportation company. "We have to keep people safe, while still keeping costs at a sustainable level," says Bob Bonnett, Vice President of Safety & Security. "With the products and service that we get from J. J. Keller, we're able to accomplish both."

"When I came to Quality Carriers four years ago, we used J. J. Keller mainly for logbooks. Now we purchase a wide range of J. J. Keller products, like charts, newsletters and placards. What we buy most are the Hazardous Materials Compliance Pocketbook and the Emergency Response Guidebook."

Quality Carriers hires over a thousand drivers every year, and they all go through classroom training and hands-on instruction at the terminals. Drivers receive a Hazmat Pocketbook and ERG during initial and refresher training, and new ones are distributed as major changes occur.

Even experienced drivers have hazmat questions. This book gives them the answers.

"No matter how much hazardous materials experience a driver may have, the pocketbooks and ERGs are an outstanding resource," Bob observes. "During training, the pocketbooks and ERG help reinforce how complex hauling hazmat is. They give drivers the information for taking proper safety steps at every trip, making sure that the vehicle and paperwork are in compliance, and responding properly if an accident occurs."

When drivers get a bill of lading, they're expected to check shipping papers and have customers fix irregularities before they leave with the load. The pocketbook gives them a quick and easy source of reference when questions arise.

Bob credits much of Quality Carriers' safety success to the support he gets from J. J. Keller. "My customer service rep provides great value to my company," he says. "Through her regulatory and compliance knowledge and incredible response time, she's like another member of my safety team. She works with a number of people here in our organization, and they all think she's incredible."

Bob realizes that managing safety and regulatory compliance in the midst of changes like CSA 2010 will continue to challenge his company's safety team. He's ready to meet those challenges through his partnership with J. J. Keller. "J. J. Keller has a long history in the safety and compliance industry," he says. "So we know that they'll continue to be there for us in the future."

Hazmat Resource Center **Right In The Cab.**"

Hazardous Materials Compliance Pocketbook

The pocketbook helps drivers use the Hazmat Table to get answers to questions like these:

- ✓ Does the proper shipping name exist in the Table and is it worded correctly?
- ✓ Does the proper shipping name match up with the correct identification number?
- ✓ Is the shipment labeled correctly?

Expanded table of contents and quick-find "tabbed" pages help drivers access information quickly.

4" W x 6" L. Softbound. 592 pages.

HZ-122-0RS

100-149 ... \$3.85 ea. 50-99 25-49 ISBN 978-1-60287-517-3

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Bob Bonnett Vice President – Safety & Security **Quality Carriers** Tampa, Florida

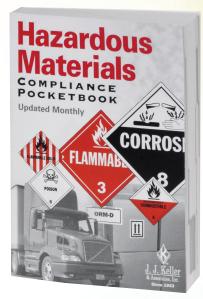
Written in everyday language.

✓ Combustible liquids

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✓ First seven columns of the §172.101 Hazardous Materials Table with additional columns for ERG and placarding information

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- ✓ HM-215J and HM-224D changes
 - ✓ New excepted quantities marking
 - ✓ Revised Cargo Aircraft Only label.



Quality Carriers at a glance ...

Quality Carriers provides services to most of the top 100 U.S. chemical producers. Quality Carriers operates approximately 6,400 trailers and 2,800 tractors, with over 100 terminals from northern Washington to their headquarters in Tampa, Florida.

Fred Dunbar is one of Quality Carriers' thousands of drivers who uses the pocketbook.